



ATTENTION TO ALL OUTSTANDING SALES PROFESSIONALS IN ITALY!

A JOB IS LOOKING FOR YOU

We are seeking a dynamic Sales Representative to join our team and drive growth in the intermodal transport sector. Your responsibilities would include acquiring new customers, identifying business opportunities, and negotiating contracts.

If you have a proven track record in sales, strong negotiation skills, and knowledge of the Italian intermodal market, we definitely want to hear from you! In return, we offer a deeply collaborative and international work environment, flexible working hours, and a competitive salary based on your performance. Join us at Eurowagon and be part of a skilled and supportive team.

JOB PROFILE

Acquiring customers in the intermodal transport sector

Identifying new business opportunities, preparing quotations, offers, proposals, and negotiating contracts

Establishing and developing customer relationships

Analysing the market, including competition, new entrants, and industry trends

Assisting technical teams in managing technical services and coordinating work between departments

CANDIDATE PROFILE

Proven sales experience, preferably in the rail and intermodal industry

Strong negotiation and communication skills

Familiarity with the Italian intermodal market

Independent and organised work approach

Proficiency in Italian and English; knowledge of German is a plus

Goal-oriented with a focus on achieving sales targets

Willingness to travel

WHAT WE OFFER

An international, collaborative work environment characterised by teamwork and a friendly ambience

Stable employment based on an agency contract

Flexible working hours - home office model

Salary based on sales performance

Close collaboration and knowledge sharing with other skilled teams within Eurowagon

Send your application to
info@euro-wagon.com
and let's achieve great things together!